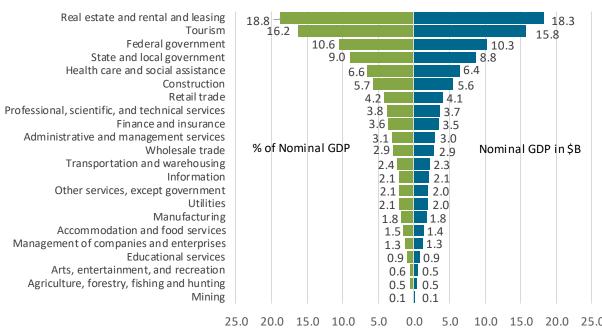


Economy Devastated by Tourism Losses

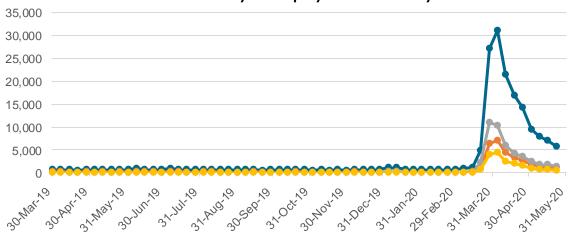
- Tourism represents 16.2% of the state's GDP and impacts all other sectors of the economy.
- 22.3% unemployment
- 139,900 people out of work, 70,000 directly attributed to tourism
- Health benefits are at risk with many employers.
- Once these benefits expire, additional strain will be put on state infrastructure.

Hawaii GDP by Industry: 2019 (in current dollars)



Source: U.S. Bureau of Economic Analysis and DBEDT

2020 Initial Weekly Unemployment Claims by Island



Hawai'i Resident Survey

18% overall know someone who tested positive

71% consider COVID-19 a threat to themselves or others living in their household

81% worry about contracting COVID-19 and 57% worry about passing it on to others

45% of those polled indicate their income has declined since the start of COVID-19

1 in 4 are delinquent paying at least some bills

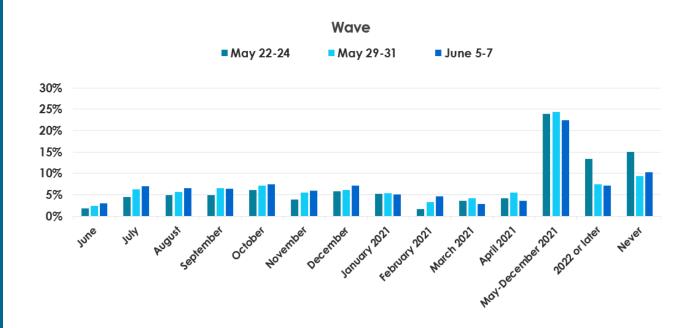
13% have sought food from local food drive or food bank

U.S Resident Travel Sentiment Remains Low, Tourism Recovery Will Start Slowly

- Over a third (38.7%) of American travelers said they don't expect to take their next commercial airline trip until sometime in 2021 at the earliest.
- 52.8 percent now say they'll probably take more regional trips while avoiding long-haul trips due to the coronavirus.
- The average distance away from home for American travelers' commercial airline trip is reported to be 1,135 miles.
- 82 percent of travelers expressed some level of concern for the national economy.
- 67.3 percent of Americans say they have some level of concern about contracting the virus.

Many American travelers are pushing their air trips to 2021.

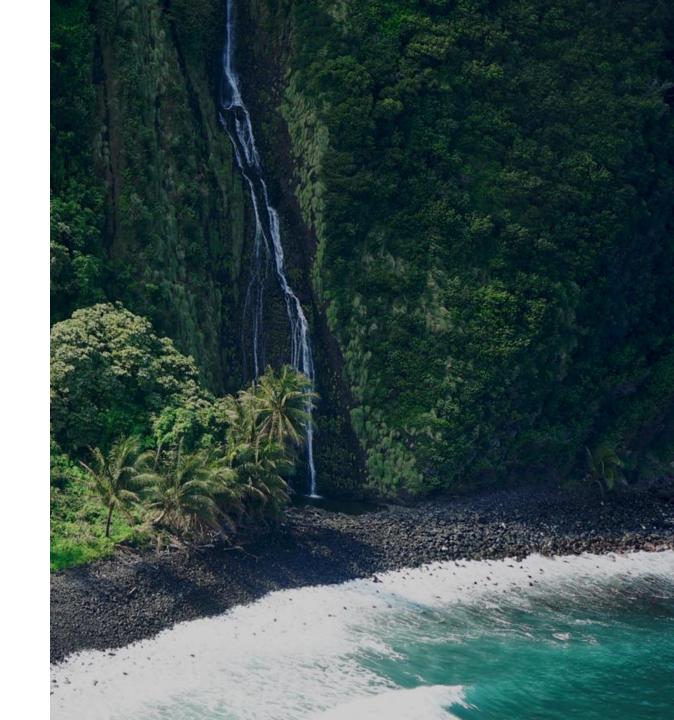
Over a third (38.7%) said they expect to take their next commercial airline trip sometime next year and have not decided on a date.



Source: Destination Analysts Coronavirus Travel Sentiment Index Report Wave 13

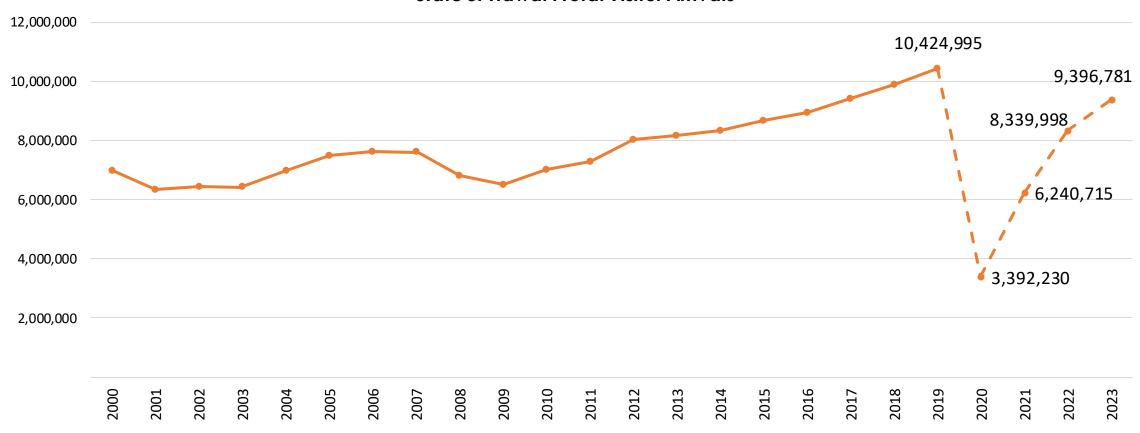
Tourism Recovery Slow To Start, Airlines Will Be Key

- North America seats to Hawaii expected to be 40-60% down vs. September 2019
- International seats expected to be down 50-70% vs. September 2019
- This reduction is driven by a combination of factors:
 - Consumer concerns about flying and a potential second wave of coronavirus
 - Economic weakness and unemployment
 - Ongoing international restrictions on outbound travel
 - Physical distancing protocols could significantly limit capacity
 - 3-6 month booking curve to build up demand once the quarantine is lifted



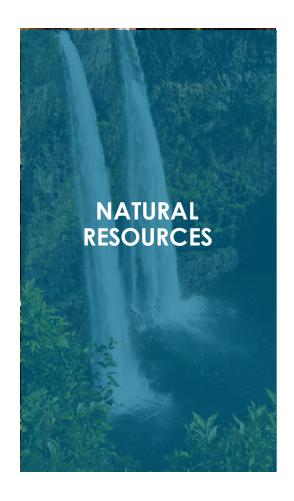
Visitor Arrivals Forecast- DBEDT







Hawai'i Tourism Authority Strategic Pillars









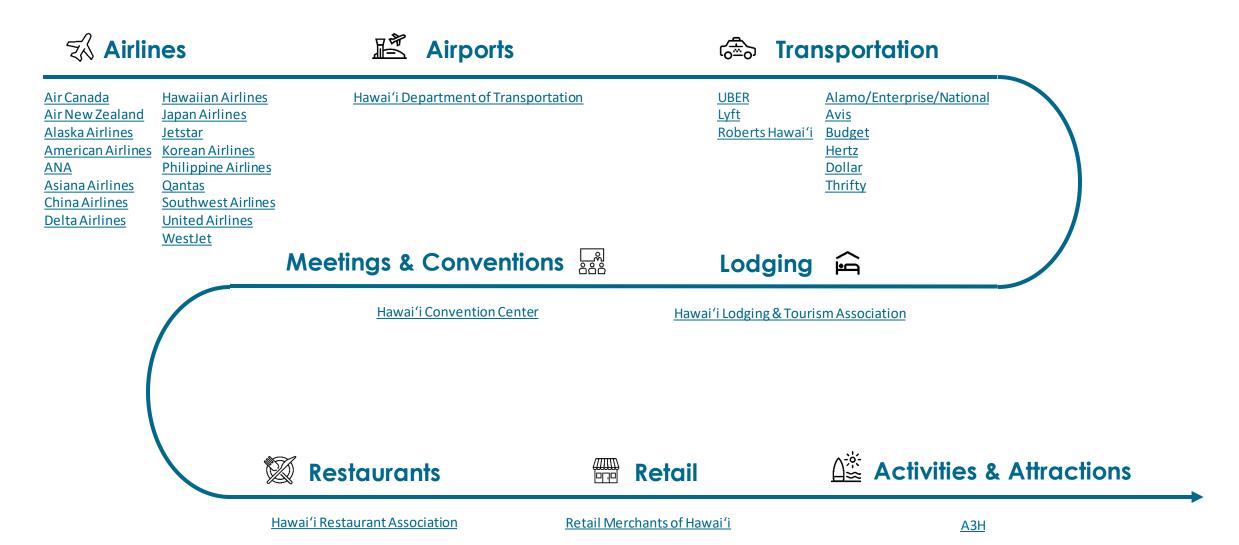
Rebuilding Tourism Collaboratively

- Funding from HTA to facilitate destination management plans with each County:
 - Collaboration between community, visitor industry, and state and county entities.
 - Create opportunities for resident engagement in tourism development
 - Establish better systems for destination management
 - Improve current and develop new tourism products and offerings
- Identify the appropriate balance between the economic benefits of tourism and impact on local services, natural and cultural resources, and residents' quality of life.
- It's important that we reopen tourism to get people working again, while we rebuild a diverse and sustainable tourism industry.





The Visitor's Journey Health Protocols



Next Steps



Continue to support the state virus mitigation efforts



Develop safety protocol communication and training



Support airport screening process and traveler communication

